

January 2004 Online Deal Makers

Editorial
Calendar

Media Planner

Reprints

Issue/Article

Orders

Current
Advertisers

Contact

Land

Margery H. Johnson, CCIM, CIPS, of Cushman & Wakefield in Orlando, Fla., represented Gasisoitame in the more than \$2.4 million sale of 156 acres in Groveland, Fla., to Banyan Homes.

Hassan S. Jadali, CCIM, of Colliers Turley Martin Tucker in St. Louis and a partner represented Delmar Gardens in the \$2.1 million sale of nearly 3.4 acres to Novus Equities Co. He and another partner represented Norm Farber in the more than \$1.8 million sale of nearly 9.4 acres to the Collier Organization. He and **Keith L.**

Schneider, CCIM, GRI, also of Colliers Turley Martin Tucker, represented the Millstone Co. in the more than \$1.4 million sale of nearly 10.4 acres in St. Charles, Mo., to Newco Enterprises.

Industrial

J. Jeffrey Castell, CCIM, SIOR, of Colliers Turley Martin Tucker in Indianapolis represented Republic Waste Services in the nearly \$2.3 million sale of 63,420 sf of industrial space on 33 acres to Ridge Realty.

Jeanne Rogers, CCIM, SIOR, of Arthur J. Rogers & Co. in Des Plaines, Ill., represented Texcel Rubber in a \$2 million, 23,056-sf industrial lease in Woodridge, Ill., from Davey Bridge LLC.

Stuart Walker, CCIM, of Colliers Turley Martin Tucker in Cincinnati represented Parrillo Performance in a \$2 million industrial build-to-suit in Fairfield, Ohio, from Schumacher Dugan.

Greg Rebman, CCIM, SIOR, of Rebman Properties in Maitland, Fla., and a partner represented Gemini IV Development in the more than \$1.4 million sale of a 52,000-sf industrial facility in Sanford, Fla., to NSHE North Loop LLC.

Keith L. Schneider, CCIM, GRI, and **J. M. Statter**, CCIM, of Colliers Turley Martin Tucker in St. Louis represented Ray Kruse Construction in a more than \$1.4 million, 29,654-sf industrial lease to Vatterott College.

Jeffrey R. Bender, CCIM, SIOR, and **Thomas M. McCormick**, CCIM, of Colliers Turley Martin Tucker in Cincinnati and two partners represented Insight Kentucky Partners in the \$1.4 million purchase of a 53,474-sf industrial building in Florence, Ky., from Hemmer Industries.



« **John E. Huguenard**, CCIM, SIOR, of Colliers Turley Martin Tucker in Indianapolis and a partner represented Joanne Freidmeyer trustee in the more than \$1 million sale of a 38,520-sf industrial building to D.W.L. LLC.

Norman Khoury, CCIM, SIOR, of Colliers Turley Martin Tucker in Cincinnati and a partner represented Dopaco in the more than \$1 million sale of a 210,000-sf industrial building in Carlisle, Ohio, to Gerald Robinson.

David Noonan, CCIM, SIOR, of Colliers Turley Martin Tucker in Cincinnati represented Turnbull Concrete in the more than \$1 million sale of an 8,000-sf cement plant in Reading, Ohio, to Universal Truckload Services.

Retail

Michael K. Houge, CCIM, SIOR, **Keith A. Sturm**, CCIM, and **Deborah K. Vannelli**, CCIM, of Upland Real Estate Group in Minneapolis represented a national real estate investment trust in the \$2.9 million sale of a 5,802-sf Max & Erma's restaurant in Brooklyn, Ohio, to a private investor.



« **David J. Stevens**, CCIM, of Grubb & Ellis/IPC in Naples, Fla., represented Moorings Plaza Ltd. in the \$2.3 million sale of the 14,400-sf Moorings Plaza to Angelo R. Arena.

Lawrence A. Reed, CCIM, of Colliers Turley Martin Tucker in St. Louis represented MJJFE LLC in the nearly \$1.3 million purchase of a 6,400-sf retail building from George C. Tong, Tongs Special Foods.

Mixed-Use

Rick Zimmerman, CCIM, of Colliers Turley Martin Tucker in St. Louis represented

Archive

[August 2004 Online Deal Makers](#)

[July 2004 Online Deal Makers](#)

[June 2004 Online Deal Makers](#)

[May 2004 Online Deal Makers](#)

[April 2004 Online Deal Makers](#)

[March 2004 Online Deal Makers](#)

[February 2004 Online Deal Makers](#)

[January 2004 Online Deal Makers](#)

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Maryland Plaza Corp. in the \$2.3 million purchase of a 30,000-sf office/retail building from W.S. Stallings Development and in the \$1.5 million purchase of a 9,000-sf office/retail building from John and Sarah Van Doren and Ron and Van Greerberg. [Kendrick Armistead](#), CCIM, of Colliers Turley Martin Tucker in Nashville, Tenn., represented John and Tracy Hamari in the more than \$1.3 million purchase of a 34,386-sf warehouse/office building from Ferrari Charitable Trust.

Specialty Properties

[Gregory R. Gill](#), CCIM, SIOR, of Charles Dunn Co. in Seal Beach, Calif., three partners represented the Hauser family in the \$1.3 million sale of a 19,500-sf medical office building in Whittier, Calif., to Keith Sinclair.

Multifamily

» [Stephen Heri](#), CCIM, of CB Richard Ellis in Anaheim, Calif., represented a local private investor in the more than \$1.3 million purchase of a 10-unit multifamily property in Fullerton, Calif., from the Miller family trust.



« [Michael B. Drew](#), CCIM, (pictured) and [T. Scott Pollom](#), CCIM, of Colliers Turley Martin Tucker in Indianapolis represented JVM Indy I Apartments in the more than \$1 million sale of the 144-unit Sedona Apartments to Lappin Family Properties.



Office

[Bryan F. Howell](#), CCIM, and [James Morgan](#), CCIM, of Sperry Van Ness-Investec Services in Jacksonville, Fla., represented Michael and Jean Blocker in the \$3 million sale of the 20,029-sf Marsh Landing business park in Ponte Vedra Beach, Fla., to Edmond Saoud, Investment Property Exchange Services.

[Stewart B. Mitchell](#), CCIM, of Marcus & Millichap in Orlando, Fla., represented Alafaya GW in the \$2.6 million sale of a 5,800-sf office building to Trason Oklahoma LLC.

[Scott Bazoian](#), CCIM, SIOR, and [James W. Mosby](#), CCIM, of Colliers Turley Martin Tucker in St. Louis and a partner represented Memco Barge Line in a nearly \$2 million, 18,813-sf office lease from Chesterfield Northeast. They also represented Information Builders in a nearly \$1.6 million, 13,300-sf office lease from Chesterfield Ridge Center I Corp.

[Andrew M. Mauk](#), CCIM, of Colliers Turley Martin Tucker in Cincinnati and two partners represented BetaWest in a more than \$1.8 million, 21,875-sf office lease to Seapine Software.

[David A. Kelp](#), CCIM, of Colliers Turley Martin Tucker in St. Louis and two partners represented SWMC LLC in a nearly \$1.4 million, 22,453-sf office lease to Cerner Citation.

[Clarence M. Turley Jr.](#), CCIM, SIOR, of Colliers Turley Martin Tucker in St. Louis represented Guilfoil Petzall & Shoemake LLC in a more than \$1.2 million, 13,346-sf office lease from Intell St. Louis LLC.

[Hany G. Abounader](#), CCIM, of Colliers Turley Martin Tucker in St. Louis represented EBS Building LLC in a more than \$1 million, 32,000-sf office lease to BKD LLP.